

Sr. Strategic Sourcing Spec - Algeria

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Company: Honeywell

Location: El Biar

Category: other-general

Responsibilities

Supports all LOBs, and focus on 210 &230 business in negotiations and contract formation with key suppliers driving incremental value to the business, including internal Honeywell and external suppliers.

Drives best practices and Operational Excellence among local Subcontracts

Sending RFQ /Scope to Subcontractors and obtain quotes

Negotiate with materials vendors for price reduction

Develop relationships with major key subcontractors /suppliers to achieve business results.

Negotiating with subcontractors / suppliers where necessary.

Drive use of qualified suppliers and use of negotiated catalogues by operations estimating team. Use applicable negotiation strategies/eAuction to achieve savings.

Act as the focal point for the proposal /operations teams within assigned Enterprise.

Ensures supply chain representation during solution development, estimate and risk reviews in accordance with standard

Honeywell policies and approval requirements.

Finalize subcontract agreement within company T&Cs, back to back scope to mitigate the risks on the company.

Participate in on-going project status reviews to understand the impact of any supplier / subcontractor issues on the business, and implement corrective actions in cooperation with Operations, as necessary.

Act as escalation point for supply chain related issues within an assigned geography.

Assist in auditing business purchase activity in accordance with standard Honeywell policies.

Renegotiate with subcontractors / materials vendors to record post award savings

Manage implementation of Common Process/Systems, and other supply chain initiatives as required. (e-sourcing etc..)

Closely interacts with supply chain management to align upon global guidelines and initiatives.

Replace /back-up RSML during vacation/ leaves

Key Skills and Qualifications:

Bachelor's Degree or University diploma preferred with Engineering background

6-8 years experience including 3 years of experience in a subcontracting & sourcing related capacity

Strong track record of success in previous roles, with continuously expanding scopes of responsibility.

Experience in Subcontracts Sourcing and Project /Tenders sourcing.

Experience with SAP or similar ERP and procurement systems preferred.

Proven Experience in negotiating subcontractors commercial terms and conditions related to procurement of services.

Strong communication skills – verbal and written, ability to communicate effectively to varied audiences

Microsoft Office – Excel, Word, Outlook. MS Project, Power Point

Self-motivated, able to perform role with minimal supervision

Able to manage multiple priorities in a dynamic environment

Ability to work within and manage a cross-cultural / multi-country team to drive performance

Problem-solving, team player, and ability to persuade and influence all levels of the organization.

Ability to establish and maintain strong relationships with internal customers and suppliers to meet or exceed business objectives.

Strong understanding of and experience with subcontractors' negotiations, to include knowledge of commercial terms and conditions related to procurement of goods and services.

Strong financial acumen; ability to understand P&L.

We Value:

Proficiency in French & English (written and verbal), other local language required as applicable.

If this is your dream role, then we'd love to hear from you.

We are an equal opportunity employer and value diversity at our company. We do not discriminate based on race, religion, color, national origin, gender, sexual orientation, age, marital status, veteran status, or disability status.

We will ensure that individuals with disabilities are provided reasonable accommodation to participate in the job application or interview process, to perform crucial job functions, and to receive other benefits and privileges of employment. Please contact us to request accommodation.

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