

Algeria Jobs Expertini®

REGIONAL SALES OPERATIONS ASSOCIATE - CENTER

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Company: JTI

Location: Sidi M'Hamed

Category: other-general

We are JTI, Japan Tobacco International, and we are present in 130 countries. We have spent years innovating, creating new and better products for **the consumers to choose from** . This is our business. But not only. Our business is our people. Their talent. Their potential. We believe that when they are **free to be themselves** , and they are given the opportunity to grow, travel and develop, **amazing things can happen** .

That's why our employees, from around the world, choose to be a part of JTI **It is why 83% of employees feel happy working at JTI**. And why we've been awarded **Global Top Employer status, nine years running**.

So when you're ready to choose a career you'll love, in a company you'll love, feel free to #JoinTheIdea.

Learn more:

We are looking for an active yet through REGIONAL SALES OPERATIONS (RSO) ASSOCAITE - CENTER, based in Algiers, Algeria.

WHAT YOU WILL BE DOING

As RSO Associate, you will be working closely with the Marketing and Sales functions to facilitate the smooth and successful translation of defined JTI strategies and objectives into effective trade marketing and merchandising plans and programs in Algeria.

You will be supporting implementation and roll out of the Trade Loyalty Program (TLP) and supporting good working relationship with the partners.

The successful candidate will be coming up with action plans, looking for opportunities fitting the sales & Route To Market strategies, and closely monitoring competition activities with

regular reporting.

EDUCATION

University degree or equivalent (Bac+4).

WORK EXPERIENCE

4-6 years experience in trade marketing / Implementation of consumers and trade marketing plans in FMCG industry / sales & distribution / channel management

SKILLS

Fluency in English, French and Arabic.

Good hand with numbers and systems.

Understanding sales and trade marketing practices.

Understanding Trade marketing deployment and activations.

Field intelligence, data gathering and analysis, KPI's monitoring / reporting.

Negotiation skills.

Capabilities and oriented attitude towards customer services.

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