Algeria Jobs Expertini®

Director of Sales W/M - Algeria

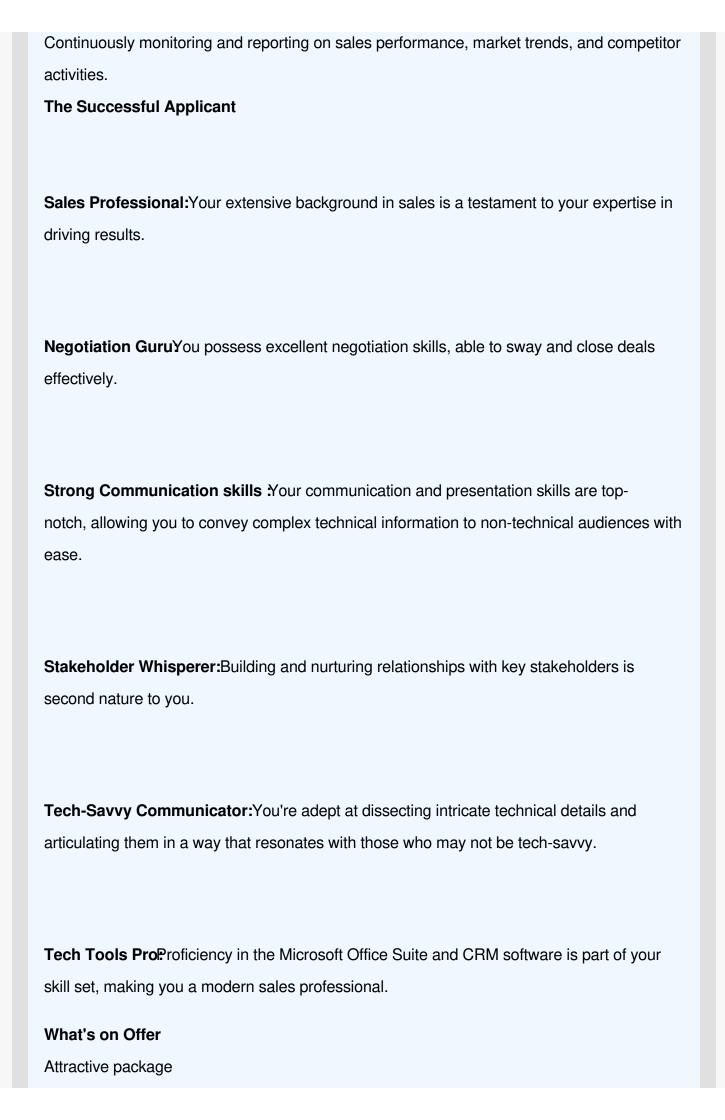
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Company: Michael Page

Location: Algeria

Category: other-general

- Crafting and implementing a sales plan aligned with the company growth objectives.
- Establishing and strengthening relationships with influential figures in federal, government intelligence and law enforcement agencies.
- Conducting market research to identify opportunities and stay competitive.
- Providing regular sales forecasts and pipeline updates to our management team based overseas.
- Collaborating closely with internal teams to ensure an exceptional customer experience.
- Developing expertise in regulatory and compliance aspects, particularly in dealings with federal intelligence and law enforcement agencies.
- Coordinating with different departments to deliver customized, high-quality solutions.
- Representing our company at industry events to enhance our brand presence.
- Preparing and delivering compelling presentations and proposals, closing deals effectively.



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