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ACCOUNT DEVELOPMENT MANAGER

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Company: One To One Recrutement

Location: Algiers

Category: other-general

description du poste

Account development manager Développe son portefeuille d'affaires (géographique ou segmentation, etc.) par la vente d'offres (produit/service/solution) au client (Direct, Indirect) .

Le profil demandé

Formation universitaire en science commercial ou équivalent ;

Expérience de 3 à 5 ans dans le secteur automobile ;

Maitrise les techniques de négociation, la gestion de la relation clients ;

Maitrise le Back office ;

Sens de leadership ;

L'autonomie et de sens des responsabilités.

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